

# Laboratory Consumables Guide for Buyers

Framework reference: RE160396

# Laboratory Consumables

**Contract ID:** RE160396

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This buyer guide has been created to support public sector buyers, from organisations that take UK SBS managed procurement service and eligible organisations that don't, to access high quality laboratory consumables through pre-negotiated agreements with key market suppliers. The following index outlines and provides links to the supporting information.

## Index of contents

Section	Page
1. Introduction to the Laboratory Consumables agreement	3
2. Background to agreement	5
3. Benefits	5
4. Who can use this agreement?	5
5. How to access the agreement	6
6. Support and contacts	7 - 8

**Start Date:** 28<sup>th</sup> May 2017

**End Date:** 30<sup>th</sup> November 2021

## 1. Introduction to the Laboratory Consumables agreement

This agreement covers the supply of laboratory consumables to the research community –Research Councils and Institutes, UK Universities and Other Public Bodies (see section 4 for full list of eligible bodies). The agreement is divided into Lots/Sub Lots as below:

Please note: Suppliers are listed alphabetically for viewing purposes only. When ordering there is no ranking of suppliers and the competition will be based on the lowest cost for the item that you require.

Laboratory Consumables Framework		Suppliers
<b>Lot 1 – Plastics Major</b>		
Sub Lot 1.1	<ul style="list-style-type: none"> <li>• PCR (Multi-well plates, tubes, sealing film, strips and lids)</li> </ul>	Alpha Laboratories UK Ltd Anachem Limited Bio-Rad Laboratories Limited Fisher Scientific UK Ltd Sarstedt Ltd Scientific Laboratory Supplies Ltd Starlab UK Ltd Thistle Scientific Limited VWR International Ltd
Sub Lot 1.2	<ul style="list-style-type: none"> <li>• Spreaders &amp; Loops</li> <li>• Petri Dishes</li> <li>• Reservoirs</li> <li>• Weigh Boats</li> </ul>	Alpha Laboratories UK Ltd Avidity Science Limited Fisher Scientific UK Ltd Medline Scientific Limited Sarstedt Ltd Scientific Laboratory Supplies Ltd Starlab UK Ltd VWR International Ltd
<b>Lot 2 – Tissue Culture</b>		
Sub Lot 2.1	<ul style="list-style-type: none"> <li>• Flasks</li> <li>• Tubes</li> <li>• Dishes</li> <li>• Multiwell plates</li> <li>• Roller bottles</li> <li>• Cell Scrapers and lifters</li> </ul>	Fisher Scientific UK Ltd Helena Biosciences Limited Sarstedt Ltd Scientific Laboratory Supplies Ltd Starlab UK Ltd VWR International Ltd
Sub Lot 2.2	<ul style="list-style-type: none"> <li>• Cell culture surfaces and inserts</li> </ul>	Fisher Scientific UK Ltd Sarstedt Ltd Scientific Laboratory Supplies Ltd VWR international ltd
<b>Lot 3 – Centrifuge Bottles, Tubes &amp; Containers (Sterile and non-sterile)</b>		
Sub Lot 3.1	<ul style="list-style-type: none"> <li>• Centrifuge Bottles</li> <li>• Centrifuge tubes</li> </ul>	Fisher Scientific UK Ltd Sarstedt Ltd Scientific Laboratory Supplies Ltd VWR International Ltd

Sub Lot 3.2	<ul style="list-style-type: none"> <li>• Caps</li> <li>• Tubes (Inc. micro centrifuge tubes)</li> <li>• Containers</li> <li>• Pots</li> <li>• Cylinders - Plastic</li> <li>• Vials (including cryogenic vials)</li> <li>• Bottles</li> <li>• Universals – Plastic</li> </ul>	Fisher Scientific UK Ltd Medline Scientific Limited Sarstedt Ltd Scientific Laboratory Supplies Ltd Starlab UK Ltd Thistle Scientific Limited Valley Northern Limited VWR international Ltd
Sub Lot 3.3	<ul style="list-style-type: none"> <li>• Cling film, tin foil, Para film</li> <li>• Autoclave bags</li> <li>• Tapes and Labels</li> </ul>	Fisher Scientific UK Ltd Scientific Laboratory Supplies Ltd Valley Northern Limited VWR International Ltd
<b>Lot 4 – Filter Paper &amp; Membrane</b>		
Sub Lot 4.1	<ul style="list-style-type: none"> <li>• Filter paper</li> <li>• Membranes (nitrocellulose, PVDF and Nylon)</li> <li>• Blotting paper &amp; Benchcote</li> <li>• Filtration units</li> </ul>	Fisher Scientific UK Ltd Generon Limited Sarstedt Ltd Scientific Laboratory Supplies Ltd Starlab UK Ltd VWR International Ltd
Sub Lot 4.2	<ul style="list-style-type: none"> <li>• Cartridges</li> </ul>	Fisher Scientific UK Ltd Scientific Laboratory Supplies Ltd VWR international Ltd
<b>Lot 5 – Histology &amp; Microscopy Glassware</b>		
	<ul style="list-style-type: none"> <li>• Coverslips</li> <li>• Slides</li> <li>• Pens</li> <li>• Mounting medium</li> <li>• Cassettes</li> <li>• Blades (scalpel, Microtome etc.)</li> </ul>	Fisher Scientific UK Ltd Scientific Laboratory Supplies Ltd VWR international Ltd
<b>Lot 6 – Laboratory Glassware &amp; Bottles</b>		
	<ul style="list-style-type: none"> <li>• Beakers</li> <li>• Measuring Cylinders</li> <li>• Universals - Glass</li> <li>• Bottles</li> <li>• Caps</li> <li>• Flask</li> <li>• Pasteur pipettes</li> </ul>	Fisher Scientific UK Ltd Scientific Laboratory Supplies Ltd Valley Northern limited VWR International Ltd
<b>Lot 7 – Storage Boxes &amp; Racks</b>		
	<ul style="list-style-type: none"> <li>• Racks</li> <li>• Storage boxes</li> <li>• Trays</li> <li>• Tube holders</li> </ul>	Alpha Laboratories UK Ltd Fisher Scientific UK Ltd Sarstedt Ltd Scientific Laboratory Supplies Ltd Starlab UK Ltd VWR International Ltd
<b>Lot 8 – Syringes, Needles and Blood Collection</b>		
	<ul style="list-style-type: none"> <li>• Syringes</li> <li>• Needles</li> <li>• Vacutainers &amp; Blood collection tube</li> </ul>	Fisher Scientific UK Ltd Scientific Laboratory Supplies Ltd VWR International Ltd
<b>Lot 9 – Disposable Pipettes &amp; Tips</b>		

<ul style="list-style-type: none"> <li>• Disposable Pipettes (including aspirating pipettes)</li> <li>• Tips</li> <li>• Pastettes</li> </ul>	Alpha Laboratories UK Ltd Anachem Limited Fisher Scientific UK Ltd Sarstedt Ltd Scientific Laboratory Supplies Ltd Starlab UK Ltd Thistle Scientific VWR International Ltd
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The objective of this agreement is to provide easy and cost-effective access to the diverse range of Laboratory Consumable products required by the research community. Competitive pricing and a comprehensive service is offered to UK SBS customers through collaborative spend and a third-party provision service.

## 2. Background to the agreement

The previous Laboratory Consumables framework expired on 27 May 2017. During the final year of this agreement, a working group agreed a new strategy for the provision of laboratory consumable products under 14 Lots/Sub Lots. Suppliers were invited to supply a representative list of items (Basket of Goods) followed by their catalogue of products for each lot and contracts were placed accordingly.

## 3. Benefits

UK SBS worked with key stakeholders to deliver an agreement that provides a responsive, high quality service and easy access to the product ranges needed within the research sector. By using this agreement, your organisation will benefit from:

- Reduced procurement timescales and costs through a pre-competed agreement
- Fixed pricing for 1 year
- Pricing will be market driven through the use of e-marketplace catalogues, ensuring full competitiveness in a compliant market.
- Access to, and choice of, key market suppliers and products
- Reduced administration through standard contract terms and conditions
- Improved ordering process through e-marketplace or smart form solutions
- Greater ability to manage spend through certainty of pricing and delivery terms
- Compliance with EU Procurement Directives and UK regulations
- Access to procurement specialists to source items not on the main catalogue
- Defined lead times on your order

## 4. Who can use this agreement?

This agreement is available to our core customers: Associated Bodies, other organisations, UK universities, Government departments and Non-Departmental Public Bodies. The full list can be found on the attached link [Contracts \(uksbs.co.uk\)](https://uksbs.co.uk/contracts) or via our website.

## 5. How to access this agreement

Where a Contracting Body is buying large volumes of Supplies defined within these Lots, sub-lots, the Contracting Body will be encouraged to run a Further Competition to leverage greater discounts even though it is possible to undertake a Direct Award via the e-marketplace.

Direct award is available via this framework when the purchasing body is utilising an e-marketplace. To enable a direct award the body must ensure that all suppliers contained within the required lots, are uploaded onto the e-marketplace. The use of the catalogue drives competition in the market allowing the use of the direct award.

Mini competitions can be carried out but only in-line with the weighting held within the framework, therefore bids would have to be scored on 100% price. No additional criteria can be introduced at this stage.

### UK Research and Innovation customers (UKRI)

Research Council customers can purchase the goods covered by this agreement via the Science Warehouse portal. You will find the suppliers outlined in section 1 listed in the supplier search.

### Other UK SBS managed service customers

UK SBS customers without access to Science Warehouse can raise a non-catalogue requisition in iProcurement or contact the [Scientific Research](#) team for support with buying goods through this agreement.

### Non-managed service public sector organisations

To access this framework the signing of a Non-Disclosure Agreement is required. To request the relevant documentation please contact [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk)

UK SBS' Scientific Research team will work with your organisation and the supply chain to facilitate access to this agreement. Contact us via email on [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk) or by telephone on 01793 867000 to discuss your requirements.

### Do you get a better deal if you consolidate your requirements?

Some suppliers will offer the customer a better deal by bulk buying. To get more information on bulk pricing options, please contact us on [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk).

### Aftersales support

If you need to return goods, where they are faulty, damaged or incorrectly supplied, please contact the relevant supplier account manager or the Scientific Research team. Contact details can be found in section 6.

### Troubleshooting

If you have any problems with ordering through this agreement, please contact the UK SBS Scientific Research team for support via [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk).

## 6. Support and Contacts

### Contract Management

UK SBS manage the Laboratory Consumables agreement and relationship with the suppliers on this. Should you have any concerns or queries regarding this agreement or the supplier, please let us know at [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk).

### Supplier Account Managers

Supplier	Contact Details	Account Manager	Lots
Alpha Laboratories UK Ltd	40 Parham Drive, Eastleigh, Hampshire, SO50 4NU Tel: 02380 487242 Email: AMoles@alphalabs.co.uk	Alison Moles	Sub Lots 1.1 & 1.2 Lots 7 & 9
Anachem	64 Boston Road, Beaumont, Leicester, Leicestershire LE4 1AW Tel: 07771580838 Email: Sven.Castle@mt.com	Sven Castle	Sub Lot 1.1 Lot 9
Bio-Rad Laboratories Limited	The Junction, Station Road, Watford WD17 1ET Tel: 01923 471 379 Email: mark_davies1@bio-rad.com	Mark Davies	Sub Lot 1.1
Fisher Scientific UK Ltd	Bishop Meadow Road, Loughborough, Leicestershire, LE11 5RG Tel: 07876 146208 Email: ben.skerry@thermofisher.com	Ben Skerry	All Lots
Generon Limited	12 Rawcliffe House, Howarth Road, Maidenhead SL6 1AP Tel: 01753 866511 Email: g.robinson@generon.co.uk	Glenn Robinson	Sub Lot 4.1
Helena Bioscience Limited	Queensway South, Gateshead, Tyne and Wear, NE11 0SD Tel: 0191 482 8440 Email: lf@helena-biosciences.com	Lori Fitton	Sub Lot 2.1
Medline Scientific Limited	Unit 3, Tower Industrial Park, Chalgrove OX44 7XZ Tel: 01865 400 321 Email: ben.jarvis@medlinescientific.com	Ben Jarvis	Sub Lots 1.2 & 3.2
Sarstedt Limited	68 Boston Road, Leicester LE4 1AW Tel: 0116 235 9023 Email: tim.harris@sarstedt.com	Tim Harris	Sub Lots 1.1, 1.2, 2.1, 2.2, 3.1, 3.2 & 4.1 Lots 7 & 9

Supplier	Contact Details	Account Manager	Lots
Scientific Laboratory Supplies Ltd	Wilford Industrial Estate, Ruddington Lane, Nottingham NG11 7EP Tel: 07796 171 594 Email: sroebuck@scientific-labs.com	Steve Roebuck	All Lots
Starlab UK Ltd	5 Tanners Drive, Blakelands, Milton Keynes MK14 5 BU Tel: 01908 283 814 Email: <a href="mailto:kevin.rainey@starlab.co.uk">kevin.rainey@starlab.co.uk</a>	Kevin Rainey	Sub Lots 1.1, 1.2, 2.1, 3.2, 4.1 Lots 7 & 9
Thistle Scientific Limited	DFDS House, Goldie Road, Uddingston, Glasgow G71 6NZ Tel: 01698 338 844 Email: richard@thistlescientific.co.uk	Richard Darby	Sub Lots 1.1 & 3.2 Lot 9
Valley Northern Limited	Carver Road, Stafford ST16 3BP Tel: 01785 250 123 Email: contracts@valleynorthern.com	Darren Pittock	Sub Lots 3.2 & 3.3 Lot 6
VWR International Ltd	Hunter Boulevard, Magna Park, Lutterworth, Leicestershire LE17 4 XN Tel: 07557 174676 Email: sam.grimes@avantorsciences.com	Sam Grimes	All Lots