

# Laboratory Consumables Guide for Buyers

Framework reference: RE160396

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Contract ID: RE160396

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This buyer guide has been created to support public sector buyers, from organisations that take UK SBS managed procurement service and eligible organisations that don't, to access high quality laboratory consumables through pre-negotiated agreements with key market suppliers. The following index outlines and provides links to the supporting information.

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# Laboratory Consumables

**Contract ID:** RE160396

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**Start Date:** 28 May 2017

**End Date:** 27 May 2020 (UK SBS have an option to extend for a further 1 year)

## 01 Introduction to the Laboratory Consumables agreement

This agreement covers the supply of laboratory consumables to the research community – Research Councils and Institutes, UK Universities and Other Public Bodies (see section 4 for full list of eligible bodies). The agreement is divided into Lots/Sub Lots as below:

Please note: Suppliers are listed alphabetically for viewing purposes only. When ordering there is no ranking of suppliers and the competition will be based on the lowest cost for the item that you require.

Laboratory Consumables Framework		Suppliers
<b>Lot 1 – Plastics Major</b>		
Sub Lot 1.1	<ul style="list-style-type: none"> <li>• PCR (Multi-well plates, tubes, sealing film, strips and lids)</li> </ul>	Alpha Laboratories UK Ltd Anachem Bio Rad Laboratories Fisher Scientific Sarstedt Ltd Scientific Laboratory Supplies Starlab Thistle Scientific VWR International Ltd
Sub Lot 1.2	<ul style="list-style-type: none"> <li>• Spreaders &amp; Loops</li> <li>• Petri Dishes</li> <li>• Reservoirs</li> <li>• Weigh Boats</li> </ul>	Alpha Laboratories UK Ltd Fisher Scientific Medline Scientific Sarstedt Ltd Scientific Laboratory Supplies Starlab Triple Red VWR International Ltd
<b>Lot 2 – Tissue Culture</b>		
Sub Lot 2.1	<ul style="list-style-type: none"> <li>• Flasks</li> <li>• Tubes</li> <li>• Dishes</li> <li>• Multiwell plates</li> <li>• Roller bottles</li> <li>• Cell Scrapers and lifters</li> </ul>	Fisher Scientific Helena Biosciences Sarstedt Ltd Scientific Laboratory Supplies Starlab Triple Red VWR International Ltd
Sub Lot 2.2	<ul style="list-style-type: none"> <li>• Cell culture surfaces and inserts</li> </ul>	Fisher Scientific Sarstedt Ltd Scientific Laboratory Supplies Triple Red VWR international ltd
<b>Lot 3 – Centrifuge Bottles, Tubes &amp; Containers (Sterile and non-sterile)</b>		
Sub Lot 3.1	<ul style="list-style-type: none"> <li>• Centrifuge Bottles</li> <li>• Centrifuge tubes</li> </ul>	Fisher Scientific Sarstedt Ltd Scientific Laboratory Supplies VWR International ltd
Sub Lot 3.2	<ul style="list-style-type: none"> <li>• Caps</li> <li>• Tubes ( Inc. micro centrifuge tubes)</li> <li>• Containers</li> <li>• Pots</li> </ul>	Fisher Scientific Medline Scientific Sarstedt Ltd Scientific Laboratory Supplies Starlab

Laboratory Consumables Framework		Suppliers
	<ul style="list-style-type: none"> <li>• Cylinders - Plastic</li> <li>• Vials (including cryogenic vials)</li> <li>• Bottles</li> <li>• Universals – Plastic</li> </ul>	Thistle Scientific Valley Northern VWR international Ltd
Sub Lot 3.3	<ul style="list-style-type: none"> <li>• Cling film, tin foil, Para film</li> <li>• Autoclave bags</li> <li>• Tapes and Labels</li> </ul>	Fisher Scientific Scientific Laboratory Supplies Valley Northern VWR International Ltd
<b>Lot 4 – Filter Paper &amp; Membrane</b>		
Sub Lot 4.1	<ul style="list-style-type: none"> <li>• Filter paper</li> <li>• Membranes (nitrocellulose, PVDF and Nylon)</li> <li>• Blotting paper &amp; Benchcote</li> <li>• Filtration units</li> </ul>	Fisher Scientific Generon Sarstedt Ltd Scientific Laboratory Supplies Starlab VWR International Ltd
Sub Lot 4.2	<ul style="list-style-type: none"> <li>• Cartridges</li> </ul>	Fisher Scientific Scientific Laboratory Supplies VWR international Ltd
<b>Lot 5 – Histology &amp; Microscopy Glassware</b>		
	<ul style="list-style-type: none"> <li>• Coverslips</li> <li>• Slides</li> <li>• Pens</li> <li>• Mounting medium</li> <li>• Cassettes</li> <li>• Blades (scalpel, Microtome etc.)</li> </ul>	Fisher Scientific Scientific Laboratory Supplies VWR international Ltd
<b>Lot 6 – Laboratory Glassware &amp; Bottles</b>		
	<ul style="list-style-type: none"> <li>• Beakers</li> <li>• Measuring Cylinders</li> <li>• Universals - Glass</li> <li>• Bottles</li> <li>• Caps</li> <li>• Flask</li> <li>• Pasteur pipettes</li> </ul>	Fisher Scientific International Scientific Scientific Laboratory Supplies Valley Northern VWR International Ltd
<b>Lot 7 – Storage Boxes &amp; Racks</b>		
	<ul style="list-style-type: none"> <li>• Racks</li> <li>• Storage boxes</li> <li>• Trays</li> <li>• Tube holders</li> </ul>	Alpha Laboratories UK Ltd Fisher Scientific Sarstedt Ltd Scientific laboratory Supplies Starlab VWR International Ltd
<b>Lot 8 – Syringes, Needles and Blood Collection</b>		
	<ul style="list-style-type: none"> <li>• Syringes</li> <li>• Needles</li> <li>• Vacutainers &amp; Blood collection tube</li> </ul>	Fisher Scientific Scientific Laboratory Supplies VWR International Ltd
<b>Lot 9 – Disposable Pipettes &amp; Tips</b>		
	<ul style="list-style-type: none"> <li>• Disposable Pipettes ( including aspirating pipettes)</li> <li>• Tips</li> <li>• Pastettes</li> </ul>	Alpha Laboratories UK Ltd Anachem Fisher Scientific Sarstedt Ltd

Laboratory Consumables Framework	Suppliers
	Scientific Laboratory Supplies Starlab Thistle Scientific Triple Red VWR International Ltd

The objective of this agreement is to provide easy and cost effective access to the diverse range of Laboratory Consumable products required by the research community. Competitive pricing and a comprehensive service is offered to UK SBS customers through collaborative spend and a third party provision service.

## 02 Background to the agreement

The previous Laboratory Consumables framework expired on 27 May 2017. During the final year of this agreement, a working group agreed a new strategy for the provision of laboratory consumable products under 14 Lots/Sub Lots. Suppliers were invited to supply a representative list of items (Basket of Goods) followed by their catalogue of products for each lot and contracts were placed accordingly.

### 03 Benefits

UK SBS worked with key stakeholders to deliver an agreement that provides a responsive, high quality service and easy access to the product ranges needed within the research sector. By using this agreement, your organisation will benefit from:

- Reduced procurement timescales and costs through a pre-competed agreement
- Fixed pricing for 1 year
- Pricing will be market driven through the use of e-marketplace catalogues, ensuring full competitiveness in a compliant market.
- Access to, and choice of, key market suppliers and products
- Reduced administration through standard contract terms and conditions
- Improved ordering process through e-marketplace or smart form solutions
- Greater ability to manage spend through certainty of pricing and delivery terms
- Compliance with EU Procurement Directives and UK regulations
- Access to procurement specialists to source items not on the main catalogue
- Defined lead times on your order

### 04 Who can use this agreement?

This agreement is available to our core customers: Associated Bodies, other organisations, UK universities, Government departments and Non-Departmental Public Bodies. The [full list](#) can be found on our website.

## **05 How to access this agreement**

### **Research Council customers**

Research Council customers can purchase the goods covered by this agreement via the Science Warehouse portal. You will find the suppliers outlined in section 1 listed in the supplier search.

### **Other UK SBS managed service customers**

UK SBS customers without access to Science Warehouse can raise a non-catalogue requisition in iProcurement or contact the [Scientific Research](#) team for support with buying goods through this agreement.

### **Non-managed service public sector organisations**

UK SBS' Scientific Research team will work with your organisation and the supply chain to facilitate access to this agreement. Contact us via email on [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk) or by telephone on 01793 867000 to discuss your requirements.

### **Do you get a better deal if you consolidate your requirements?**

Some suppliers will offer the customer a better deal by bulk buying. To get more information on bulk pricing options, please contact us on [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk).

### **Aftersales support**

If you need to return goods, where they are faulty, damaged or incorrectly supplied, please contact the relevant supplier account manager or the Scientific Research team. Contact details can be found in section 6.

### **Troubleshooting**

If you have any problems with ordering through this agreement, please contact the UK SBS Scientific Research team for support via [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk).



## 06 Support and Contacts

### Contract Management

UK SBS manage the Laboratory Consumables agreement and relationship with the suppliers on this. Should you have any concerns or queries regarding this agreement or the supplier, please let us know at [scientificresearch@uksbs.co.uk](mailto:scientificresearch@uksbs.co.uk).

### Supplier Account Managers

Supplier	Contact Details	Account Manager	Lots
Alpha Laboratories UK Ltd	40 Parham Drive, Eastleigh, Hampshire, SO50 4NU Tel: 02380 487242 Email: nlangler@alphalabs.co.uk	Nina Langler	Sub Lots 1.1 & 1.2 Lots 7 & 9
Anachem	64 Boston Road, Beaumont, Leicester Leicestershire LE4 1AW Tel: 07900582085 Email: Rachael.odell@mt.com	Rachael Odell	Sub Lot 1.1 Lot 9
Bio-Rad Laboratories Limited	The Junction, Station Road, Watford WD17 1ET Tel: 01923 471 379 Email: ben_lavender@bio-rad.com	Ben Lavender	Sub Lot 1.1
Fisher Scientific UK Ltd	Bishop Meadow Road, Loughborough, Leicestershire, LE11 5RG Tel: 01509 555 529 Email: Denise.allen@thermofisher.com	Denise Allen	All Lots
Generon	12 Rawcliffe House, Howarth Road, Maidenhead SL6 1AP Tel: 01753 866511 Email: d.kredi@generon.co.uk	Doaa Kredi	Sub Lot 4.1
Helena Bioscience	Queensway South, Gateshead, Tyne and Wear, NE11 0SD Tel: 0191 482 8440 Email: js@helena-biosciences.com	Jonathan Scott	Sub Lot 2.1
International Scientific	Karoo Close, Bexwell Business Park, Bexwell, Norfolk PE38 9GA Tel: 01366 385 777 Email: Rolf.jackson@international- scientific.com	Rolf Jackson	Lot 6
Medline Scientific	Unit 3, Tower Industrial Park, Chalgrove OX44 7XZ Tel: 01865 400 321 Email: emma@medlinescientific.com	Emma Pritchard	Sub Lots 1.2 & 3.2

Supplier	Contact Details	Account Manager	Lots
Sarstedt	68 Boston Road, Leicester LE4 1AW Tel: 0116 235 9023 Email: corporate@sarstedt.co.uk	Tim Harris	Sub Lots 1.1, 1.2, 2.1, 2.2, 3.1, 3.2 & 4.1 Lots 7 & 9
Scientific Laboratory Supplies Ltd	Wilford Industrial Estate, Ruddington Lane, Nottingham NG11 7EP Tel: 07796 171 594 Email: sroebuck@scientific-labs.com	Steve Roebuck	All Lots
Starlab	5 Tanners, Blakelands, Milton Keynes MK14 5 BU Tel: 01908 283 814 Email: marketing@starlab.co.uk	Vanessa White	Sub Lots 1.1, 1.2, 2.1, 3.2, 4.1 Lots 7 & 9
Thistle Scientific	DFDS House, Goldie Road, Uddingston, Glasgow G71 6NZ Tel: 01698 338 844 Email: galen@thistlescientific.co.uk	Galen Milne	Sub Lots 1.1 & 3.2 Lot 9
Triple Red	Unit D4 Drakes Park, Long Crendon Industrial Est, Long Crendon, Bucks HP18 9BA Tel: 01844 203 652 Email: brownl@triplered.com	Lucy Brown	Sub Lots 2.1 & 2.2 Lot 9
Valley Northern	Carver Road, Stafford ST16 3BP Tel: 01785 250 123 Email: contracts@valleynorthern.com	Darren Pittock	Sub Lots 3.2 & 3.3 Lot 6
VWR International Ltd	Hunter Boulevard, Magna Park, Lutterworth, Leicestershire LE17 4 XN Tel: 01477 207 169 Email: Christine.gilbert@vwr.com	Christine Gilbert	All Lots